



Accessible Solutions Brokerage

Accessible Solutions Brokerage (ASB) is a specialized home modifications services provider dedicated to enhancing the quality of life for individuals with disabilities in Pennsylvania. By offering a wide range of services, from home assessments to construction oversight, our goal is to make homes more accessible and functional allowing individuals to live in their home longer.

We create a centralized system for handling all interactions and transactions between health plans, providers, and members with one point of contact, and prioritize quality and efficiency in all of our projects.

PROJECT ASSESSMENT



ASB's Accessibility Designers go on-site to conduct a comprehensive person-centered evaluation to create low-cost and high-impact solutions for participant safety in their home.

They identify potential construction issues and hidden conditions as well as existing home conditions to protect the payor from costly change orders and project delays.

PROJECT MANAGEMENT



Our Project Managers conduct in-process construction visits to mitigate rework and extended completion dates.

We provide a comprehensive approach to home modifications, ensuring that projects are executed efficiently and effectively including:

- verification of property ownership
- creation of CAD drawings
- obtaining necessary approvals
- thoroughly explaining the approved scope of work to the client to get approval/denial signatures
- conducting frequent client eligibility checks and verification that no other resources are available to cover the modifications

The statute of repose in Pennsylvania is 12 years for property damages related to construction defects. This underscores the importance of having boots on the ground for proper oversight, installation, product quality and workmanship in home modification projects.

QUALITY MANAGEMENT



ASB implements a metrics-based quality assurance program to monitor customer satisfaction, service delivery timeframes, network adequacy and cost containment. We also ensure compliance with both medical model regulations from CMS and DHS, as well as construction industry standards and MCO expectations.

CONTRACTOR NETWORK

ASB has established a network of qualified construction providers who are smaller in size, allowing for more competitive pricing and better quality control in the field. A transparent and objective scoring process is used looking at quality, capacity and projected start/completion dates.

All contractors are required to complete our credentialing process including FBI fingerprinting, child abuse clearances, and criminal background checks. ASB project managers oversee the work of the contractors and ensure that all workers on-site are in compliance with Department of Human Services (DOH) requirements.



CONTRACTOR BILLING

ASB streamlines the payment and billing process for contractors, eliminating the challenges they often face when working directly with managed care organizations (MCOs), which is a large barrier keeping many good providers away. This allows more Medicaid clients to receive quality services.

We also maintain necessary provider certifications and pay contractors promptly upon job completion, handling the billing process with our experienced medical billers on their behalf. This allows contractors to focus on their work and take on new projects without delays.

QUALITY WORK = PROVEN RESULTS

RESULTS OF MODIFICATION

Reduction In Falls or Injuries Following Home Modification

92% of participants who reported experiencing falls or injuries in their home prior to the modification **reported NO falls/injuries in their home after the modification**



90% of participants who reported one or more hospitalizations due to falls/injuries in the home prior to the modification **reported NO hospitalizations from falls/injuries in the home after the modification**



83% of participants who reported their caregiver having falls/injuries in the home prior to the modification **reported NO caregiver falls/injuries in the home after the modification**



Cost Savings: The average one-time cost of an ASB project was \$11,518 and, in 2023, the average annual cost of Home Health Aide services in Pennsylvania was \$69,784. Alternatively the median cost of a semi-private room in a Pennsylvania nursing facility in 2023 was \$129,210 per year. (Data Source: Genworth Cost of Care Survey, longtermcare.gov)

QUALITY MEASURES

94%

Say their home modification improved their overall health and safety

82%

Say they are still “satisfied” or “extremely satisfied” with the durability and quality of the modifications or equipment 1.5 - 3 years after installation

23%

Report a reduction in personal care hours due to their home modification

A safe and accessible home is a key social determinant of health, but home modifications can also be a significant investment. To discuss how ASB can help ensure positive returns on your organization’s investment, please contact our team at 877-414-0284 or asb@solutionsbrokerage.org